

YOUR SIGNATURE JOURNEY

Here is your step-by-step guide to the Neal Signature Homebuying Experience. We recommend you save this page as your guide on what is to come as we build your dream home.

1 MEET YOUR NEW HOME SALES SPECIALIST

- Review and select floor plan
- Select homesite
- Define structural options and other personalized features
2 rounds included (3rd at additional cost)
- Discuss initial personalization options and process

2 OBTAIN PERSONALIZED OPTION PRICING

- Review floor plan and final structural selections
- Sign off on plan and structural options

3 PURCHASE AGREEMENT

- Electronically receive and sign your new home purchase agreement
Your sales specialist is here to help!

4 CONSTRUCTION (UP FRONT) LOAN PROCESS

- Submit mortgage application
Application due by: _____
- Regions is our lending partner
Documentation timeline is 2 to 4 weeks

5 BEHIND THE CURTAINS

- *Drafting will draw up plans*
- *Permitting begins with municipalities*
- *ARC Reviews (where applicable)*
- *Purchasing/material orders start right away*

Between 8 to 14 weeks

6 DESIGN SESSION

- Meet with your personal designer
Appointment date: _____
All-day meeting
We break for lunch
- Finalize options
- Sign off on selections

7 LOAN/LOT CLOSING

- *We finalize all the lot and construction costs into a single mortgage*

8 PRE-CONSTRUCTION ORIENTATION

- Meet with your construction team
Meeting date: _____
Builder: _____

9 COMMENCEMENT OF CONSTRUCTION

- *Our team will keep you up to date with the progress of your home now that construction is underway*
- On occasion, schedules may shift due to circumstances out of our control.

10 PRE-DRY WALL MEETING

- Take a tour to review the structure of your new home after mechanical and electrical installations are in place

11 FINAL ORIENTATION

- We'll do a final orientation to walk you through your new home
Your construction specialist will provide insight into features of the home and respective warranties.

12 CLOSING & DELIVERY OF KEYS

- Time to welcome you home and deliver the keys!
Your NSH team is here to help in the transition.