

# YOUR SIGNATURE JOURNEY

Here is your step-by-step guide to the Neal Signature Homebuying Experience. We recommend you save this page as your guide on what is to come as we build your dream home.

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## MEET YOUR NEW HOME SALES SPECIALIST

- Review and select floor plan
- Select homesite
- Define structural options and other personalized features  
*2 rounds included (3rd at additional cost)*
- Discuss initial personalization options and process

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## OBTAIN PERSONALIZED OPTION PRICING

- Review floor plan and final structural selections
- Sign off on plan and structural options

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## PURCHASE AGREEMENT

- Electronically receive and sign your new home purchase agreement  
*Your sales specialist is here to help!*

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## CONSTRUCTION (UP FRONT) LOAN PROCESS

- Submit mortgage application  
*Application due by: \_\_\_\_\_*
- Regions is our lending partner  
Documentation timeline is 2 to 4 weeks

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## BEHIND THE CURTAINS

- *Drafting will draw up plans*
- *Permitting begins with municipalities*
- *ARC Reviews (where applicable)*
- *Purchasing/material orders start right away*

Between 8 to 14 weeks

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## DESIGN SESSION

- Meet with your personal designer  
*Appointment date: \_\_\_\_\_*  
*All-day meeting*  
*We break for lunch*
- Finalize options
- Sign off on selections

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## LOAN/LOT CLOSING

- *We finalize all the lot and construction costs into a single mortgage*

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## PRE-CONSTRUCTION ORIENTATION

- Meet with your construction team  
*Meeting date: \_\_\_\_\_*  
*Builder: \_\_\_\_\_*

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## COMMENCEMENT OF CONSTRUCTION

- *Our team will keep you up to date with the progress of your home now that construction is underway*
- On occasion, schedules may shift due to circumstances out of our control.

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## PRE-DRY WALL MEETING

- Take a tour to review the structure of your new home after mechanical and electrical installations are in place

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## FINAL ORIENTATION

- We'll do a final orientation to walk you through your new home  
*Your construction specialist will provide insight into features of the home and respective warranties.*

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## CLOSING & DELIVERY OF KEYS

- Time to welcome you home and deliver the keys!  
*Your NSH team is here to help in the transition.*